

LEAD. INSPIRE. TRANSFORM.

Inspire transformational change in society

The Master in Development Management (MDM) Program is a 12-month intensive, innovative, and practitioner-oriented graduate degree program designed for development executives, consultants, and public officials.

Minimum Qualifications

- A Bachelor's Degree from a nationally recognized university or institute of higher learning
- Three years' full-time work experience, preferably at the supervisory or managerial level
- Proficiency in spoken and written English, preferably IELTS Band 7 for non-English speaking countries

Application Requirements

- Application form and essay
- Up-to-date curriculum vitae
- AIM Admissions Test, GMAT, or GRE Score Report
- Transcript of Academic Records
- Professional recommendation (for employed applicants) or certificate of business registration (for self-employed, practicing professionals, or business owners)
- Valid government-issued ID or passport ID page for non-Filipino applicants

Program Fee: USD 19,500*

* The Asian Institute of Management provides promising students access to scholarships, which can help cover part of their tuition and/or living expenses. These are limited and are available on a competitive basis.

THE MDM ADVANTAGE

MDM is the only development program offered by a business school in a developing nation. Its students, historically, come from over 40 countries within and beyond Asia with varying ideologies, professions, and backgrounds — resulting in a diverse student mix and unique academic experience.

PROGRAM STRUCTURE

| TERM 1 | TERM 2 | TERM 3 |
|--|---|---|
| Scanning the Development Environment | Leadership and Strategic Management in Development | Integrating Functional Skills and Specialization |
| Equipping the Development Manager with skills and tools to lead Four-week immersion in a development environment | Transforming the Development Manager into a transformational leader and a creator of public value by applying skills and tools to concrete management and leadership situations | The Development Manager as a specialist who can maximize sustainable value creation Ensuring Sustainability of Development Efforts |
| Understanding Development Trends, Organizations, stakeholders and the Language of Management Building functional skills in Finance, Economics, and Statistics | Deepening knowledge on management, applying knowledge and experience to create inspiring leadership that will lead to change | Two major tracks: Public Policy Sustainable Community Development |

The Asian Institute of Management is a pioneering management school with an immersive, supportive, and practitioner-oriented culture that develops managers, entrepreneurs, and leaders who deliver meaningful growth to Asian businesses and societies.

Founded in 1968 by the Harvard Business School, along with leading academic institutions in the Philippines and prominent business leaders, the Asian Institute of Management is one of the first Asian business schools to earn accreditation from the Association to Advance Collegiate Schools of Business (AACSB).

Now entering its 50th year, the Institute continues to provide real Asian impact through its 43,000-strong alumni who lead, inspire, and transform.

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