Results-Based Management for Development

4 – 8 MAY 2020, 8:30 AM to 5:30 PM • AIM Campus, Makati City

Program Overview

When competition for limited resources is high, maximizing value for money is imperative. In fact, all development partners—Governments, NGO’s and Civil Society Organizations, or the Private Sector want to achieve positive and sustainable results. Likewise, bilateral and multilateral agencies are now focusing more on results-based management (RBM) to achieve impact. Governments are not only interested in the success of their projects but the overall development of their economies. RBM is important at the macro-level as well as the micro-level to ensure development. The emphasis on results has been the centerpiece of development funding since the dawn of the millennium given the uneven performance over the previous seven decades of development efforts. The results revolution was set in train with the millennium development goals (MDGs) and its successor the sustainable development goals (SDGs). It is clear that “Doing things Right” is not enough but we should also be “Doing the Right Things”.

The Results-Based Management Program (RBMP) being offered by the School of Executive Education and Lifelong Learning at the Asian Institute of Management (AIM), would provide participants with a sound understanding of the evolution of results-based thinking and consequently management in the Public Sector; concepts and contemporary tools used in RBM with emphasis in managing results in Government Departments and Agencies at the National and Local levels; managing projects and programs for results; applying M&E to Growth, Equity, and Sustainability; hands-on competencies in preparing a design and monitoring framework (DMF) for managing projects and programs; and in setting-up and implementing M & E systems for sustainable outcomes and impacts. The program is practitioner oriented.

Who Should Attend

The course will be highly relevant for development practitioners, policy-makers and manager’s especially those working in supervisory positions in the Public or Private Sector who wish to learn or hone their skills on the tools of RBM, for those involved in Project and Program Design, for Monitoring and Evaluation practitioners, and those who would wish to develop hands-on capability in using modern tools of management.

What You Will Learn

- Evolution of Results-Based Management in the Public Sector
- Outcomes and Key Performance Indicators
- Results-Based Management in the Public Sector – A Case Study
- Situational Analysis
- Stakeholder Analysis
- Problem Tree Analysis
- Objective Tree Analysis
- Alternatives Analysis
- The Logical Framework
- Project Design Exercise
- Activity Scheduling
- Budgeting
- Framework for Results Management (DMF)
- The Practice of Monitoring and Evaluation
- Applying Monitoring & Evaluation to Growth and Equity, Monitoring & Evaluation to Sustainability

Program Outcomes

Broaden and deepen the skills on Monitoring and Evaluation; Undertake a Situational Analysis and address relevant issues; Prepare Stakeholder Matrix and carry out a Stakeholder Analysis; Undertake a Problem Analysis; Set-up a Design and Monitoring Framework (DMF); Be familiar with a Results Chain and prepare Performance Indicators at all levels of the DMF; Be more conversant with managing the Assumptions and Risks in Project Management; Prepare a realistic Activity Schedule and Budget for a Project; set up a Monitoring and Evaluation System; Implement efficient and effective M & E systems

Faculty Profile

The Program Director for the Course will be Professor Nihal Amerasinghe, Ph.D., Distinguished Fellow in Development Management at AIM, and former Director General at the Asian Development Bank.