



SCHOOL OF EXECUTIVE EDUCATION
AND LIFELONG LEARNING



CO-OPERATIVE COLLEGE
OF THE PHILIPPINES

SUPPORTED BY



Postgraduate Certificate in Cooperative Management

Empowering leaders with C-suite skills and strategic foresight to build a thriving cooperative sector and shape the future with collaborative decision-making and transformative leadership



FT EXECUTIVE
EDUCATION
2026 RANKING

Program starts in October 2026

Program Overview

Cooperatives are distinctive organizations that prioritize shared economic gains, democratic decision-making, and community involvement. As cooperatives grow and expand, effective management becomes increasingly critical to their success.

Recognizing this, cooperative officers and board members must acquire essential skills and insights to lead successful cooperative enterprises. Key competencies such as strategic foresight, identifying new opportunities, launching innovative products or services, and effectively managing risks are essential for any cooperative leader.

The Postgraduate Certificate in Cooperative Management is the first-ever program designed specifically for cooperative leaders, executives, and directors. Developed through a partnership between the Asian Institute of Management School of Executive Education and Lifelong Learning, the Co-operative College of the Philippines, and supported by CLIMBS Life and General Insurance Cooperative, this pioneering initiative addresses the unique needs of the cooperative sector.

The program equips leaders with CEO-level skills and strategic knowledge necessary to navigate an evolving landscape and maximize the impact and success of their cooperatives.

Innovation and business model adaptation are key elements of the program, as cooperatives respond to ever-changing market conditions. Participants will learn how to develop and implement strategic plans aligned with their cooperative's mission, vision, and goals.

The curriculum covers critical topics including futures thinking, fintech, customer experience mapping, design thinking, entrepreneurial finance, data science, digital marketing, project management, strategic negotiation, leadership, change management, and CEO skills.

Graduates of this program will be well-prepared to lead and manage diverse cooperative businesses, contribute to the broader cooperative movement in the Philippines, and advocate for initiatives that support the growth and development of cooperative industries.

Program Objectives

Cultivate Entrepreneurial Leaders

Empower participants with the mindset, skills, and tools to drive innovation and growth within their cooperatives. This includes fostering a culture of risk-taking, creative problem-solving, and adaptability.

Develop Agile and Strategic Organizations

Equip participants with the knowledge and frameworks to create responsive, flexible, and strategically sound organizations through agile methodologies, strategic planning, and stakeholder engagement.

Design and Deliver Innovative Solutions

Guide participants through the design thinking process to identify customer needs, generate innovative ideas, and prototype new products or services.

Master Financial Management for Growth

Build financial literacy and decision-making skills to evaluate opportunities, manage budgets, and make sound investments that support innovation and sustainable growth.

Identify and Capture New Market Opportunities

Develop expertise in market analysis, customer segmentation, and marketing strategy to align with cooperative values and drive expansion into new markets.





Program Format and Schedule

Hybrid (22 Program Days over 5 Months)

Live Online | 1pm to 5pm

Module 1

October 9, 13, 16, 20, and 23, 2026

Module 2

November 3, 6, 10, 13, 17, 20, 24, and 27, 2026

December 1 and 4, 2026

Module 3

January 12, 15, 19, 22, 26, and 29, 2027

Face-to-Face at AIM Campus

8:30am to 5pm | February 9, 10, and 11, 2027

Who Should Attend

Cooperative Officers and Board Members

Those leading or managing established cooperatives who seek to enhance their leadership skills, strategic vision, and decision-making capabilities to drive growth and sustainability.

Business Owners and Entrepreneurs

Individuals exploring cooperative models as a way to create more sustainable, equitable, and community-focused business structures that align with cooperative principles.

Social Innovators and Changemakers

Those passionate about using cooperatives as a vehicle to address social challenges, promote inclusivity, and create lasting positive impact within communities.

HR Practitioners and Organizational Leaders

Professionals interested in establishing cooperative models within their organizations to empower employees, promote collaboration, and foster a more democratic work environment.

Aspiring CEOs and Future Cooperative Leaders

Individuals who want to develop the CEO mindset, gain strategic foresight, and build the necessary skills to lead cooperatives to success in a dynamic market environment.

Key Benefits

Visionary Leader's Foresight

Develop the ability to anticipate industry trends, identify emerging opportunities, and proactively adjust your cooperative's strategies for long-term success.

Collaborative Strategist's Mindset

Embrace a data-driven, collaborative approach to decision-making, empowering your team and fostering open communication to achieve the cooperative's shared vision.

Empowering Changemaker's Impact

Transform into a leader who inspires and motivates, driving meaningful change within your cooperative and creating a lasting positive impact on the broader community.



Program Fee

PHP250,000

Inclusions

- AIM Team professional fees, including the expertise of the program director, faculty team, and administrative support
- Program design, customization, and delivery
- Case studies, readings, and learning materials
- Use of the AIM Hybrid Caseroom
- Cocktails on the last day of the program
- AIM Postgraduate Certificate upon successful completion
- AIM hotel accommodation with Wi-Fi during the onsite component
- Breakfast, lunch, dinner, and snacks during the face-to-face sessions
- Access to the AIM Knowledge Resource Center, Clinic, and Lounge
- AIM Alumni Status and ID upon successful completion

Tax Exemption

AIM is a non-stock, non-profit educational institution and is exempt from taxes and duties on its revenues and assets. Therefore, withholding tax on income payments does not apply.

Academic Requirements

Participation and Attendance

Attendance will be checked throughout each session. Participants who arrive late will be considered tardy, and two tardiness instances constitute one absence.

Participants must complete at least 80% of the program to maximize learning and earn the AIM Postgraduate Certificate in Cooperative Management.

AIM Alumni Status

Participants who successfully complete the program will be granted AIM Alumni Status.

Action Learning Project (ALP)

Action Learning Projects (ALPs) are real-life, results-oriented projects designed to help participants apply classroom learning directly to workplace challenges and opportunities.

Each participant will complete a project, either individually or as part of a group, which will be presented to a panel of stakeholders and AIM faculty at the end of the program. Participants will be guided by an AIM Faculty Mentor and their immediate supervisor throughout the project.

What Makes a Good ALP?

The ALP must either:

- Address an existing business challenge within the organization; or
- Pursue a new growth opportunity for the organization.

The project should:

- Be aligned with the organization's strategic priorities
- Be approved by management
- Contribute to strategic business objectives
- Demonstrate measurable business impact

Excellent ALPs are:

- Real and significant
- Strategic and feasible
- Financially impactful
- Capable of delivering bold, measurable results



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INQUIRE NOW



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